UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 13, 2018

INDUSTREA ACQUISITION CORP. (Exact name of registrant as specified in its charter)				
Delaware (State or other jurisdiction of incorporation)	001-38166 (Commission File Number)	82-1114958 (IRS Employer Identification No.)		
(Address	28 West 44 th Street, Suite 501 New York, NY 10036 of principal executive offices, including zip	code)		
Registrant's t	elephone number, including area code: (212)	871-1107		
(Former n	Not Applicable name or former address, if changed since last	report)		
Check the appropriate box below if the I any of the following provisions:	Form 8-K filing is intended to simultaneously	y satisfy the filing obligation of the registrant		
Written communications pursuant to Rule	2425 under the Securities Act (17 CFR 230.4	125)		
Soliciting material pursuant to Rule 14a-1	2 under the Exchange Act (17 CFR 240.14a-	-12)		
Pre-commencement communications purs	suant to Rule 14d-2(b) under the Exchange A	act (17 CFR 240.14d-2(b))		
Pre-commencement communications purs	suant to Rule 13e-4(c) under the Exchange A	ct (17 CFR 240.13e-4(c))		

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☑

under

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 7.01 Regulation FD Disclosure.

Industrea Acquisition Corp. (the "Company") issued a press release today announcing that it has established December 4, 2018 as the date of its special meeting of stockholders (the "Special Meeting") to be held with respect to the previously announced business combination (the "Business Combination") with Concrete Pumping Holdings, Inc. ("CPH"). A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and incorporated herein by reference.

In addition, furnished as Exhibit 99.2 hereto is a copy of an updated investor presentation that will be used by the Company in connection with the Business Combination.

The information in this Item 7.01 and Exhibits 99.1 and 99.2 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except as expressly set forth by specific reference in such filing.

Important Information About the Business Combination and Where to Find It

In connection with the proposed Business Combination, Concrete Pumping Holdings Acquisition Corp., a Delaware corporation and a wholly-owned subsidiary of the Company, has filed a Registration Statement on Form S-4, which includes a preliminary proxy statement/prospectus of the Company. The Company will mail a definitive proxy statement/prospectus and other relevant documents to its stockholders. The Company's stockholders and other interested persons are advised to read, when available, the preliminary proxy statement/prospectus and the amendments thereto and the definitive proxy statement/prospectus and documents incorporated by reference therein filed in connection with the Business Combination, as these materials will contain important information about CPH, the Company and the Business Combination. When available, the definitive proxy statement/prospectus and other relevant materials for the Business Combination will be mailed to stockholders of the Company as of a record date to be established for voting on the Business Combination. Stockholders will also be able to obtain copies of the preliminary proxy statement/prospectus, the definitive proxy statement/prospectus and other documents filed with the SEC that will be incorporated by reference therein, without charge, once available, at the SEC's web site at www.sec.gov, or by directing a request to: Industrea Acquisition Corp., 28 West 44th Street, Suite 501, New York, NY 10036, Attention: Secretary, (212) 871-1107.

Participants in the Solicitation

The Company and its directors and executive officers may be deemed participants in the solicitation of proxies from the Company's stockholders with respect to the Business Combination. A list of the names of those directors and executive officers and a description of their interests in the Company is contained in the Company's annual report on Form 10-K for the fiscal year ended December 31, 2017, which was filed with the SEC and is available free of charge at the SEC's web site at www.sec.gov, or by directing a request to Industrea Acquisition Corp., 28 West 44th Street, Suite 501, New York, NY 10036, Attention: Secretary, (212) 871-1107. Additional information regarding the interests of such participants will be contained in the proxy statement/prospectus for the Business Combination.

CPH and its directors and executive officers may also be deemed to be participants in the solicitation of proxies from the stockholders of the Company in connection with the Business Combination. A list of the names of such directors and executive officers and information regarding their interests in the Business Combination will be included in the proxy statement/prospectus for the Business Combination.

Forward-Looking Statements

This Current Report on Form 8-K includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. The Company's and CPH's actual results may differ from their expectations, estimates and projections and consequently, you should not rely on these forward looking statements as predictions of future events. Words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements. These forwardlooking statements include, without limitation, the Company's and CPH's expectations with respect to future performance and anticipated financial impacts of the Business Combination, the satisfaction of the closing conditions to the Business Combination and the timing of the completion of the Business Combination. These forward-looking statements involve significant risks and uncertainties that could cause the actual results to differ materially from the expected results. Most of these factors are outside the Company's and CPH's control and are difficult to predict. Factors that may cause such differences include, but are not limited to: (1) the occurrence of any event, change or other circumstances that could give rise to the termination of the Merger Agreement or could otherwise cause the Business Combination to fail to close; (2) the outcome of any legal proceedings that may be instituted against the Company and CPH following the announcement of the Merger Agreement and the Business Combination; (3) the inability to complete the Business Combination, including due to failure to obtain approval of the stockholders of the Company or other conditions to closing in the Merger Agreement; (4) the receipt of an unsolicited offer from another party for an alternative business transaction that could interfere with the Business Combination; (5) the inability to obtain or maintain the listing of the shares of common stock of the post-acquisition company on The Nasdaq Stock Market following the Business Combination; (6) the risk that the Business Combination disrupts current plans and operations as a result of the announcement and consummation of the Business Combination; (7) the ability to recognize the anticipated benefits of the Business Combination, which may be affected by, among other things, competition, the ability of the combined company to grow and manage growth profitably and retain its key employees; (8) costs related to the Business Combination; (9) changes in applicable laws or regulations; (10) the possibility that CPH or the combined company may be adversely affected by other economic, business, and/or competitive factors; and (11) other risks and uncertainties indicated from time to time in the proxy statement/prospectus relating to the Business Combination, including those under "Risk Factors" therein, and in the Company's other filings with the SEC. The Company cautions that the foregoing list of factors is not exclusive. The Company cautions readers not to place undue reliance upon any forward-looking statements, which speak only as of the date made. The Company does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based.

No Offer or Solicitation

This Current Report on Form 8-K shall not constitute a solicitation of a proxy, consent or authorization with respect to any securities or in respect of the Business Combination. This Current Report on Form 8-K shall also not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any states or jurisdictions in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of section 10 of the Securities Act or an exemption therefrom.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description of Exhibits

99.1 Press Release dated November 13, 2018.

199.2 Investor Presentation dated November 2018.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INDUSTREA ACQUISITION CORP.

By: /s/ Howard D. Morgan

Name: Howard D. Morgan
Title: Chief Executive Officer

Dated: November 13, 2018

INDUSTREA ACQUISITION CORP. ANNOUNCES SPECIAL MEETING DATE TO APPROVE PROPOSED BUSINESS COMBINATION WITH CONCRETE PUMPING HOLDINGS, INC.

Special meeting to be held on December 4, 2018

New York, New York, November 13, 2018 – Industrea Acquisition Corp. ("Industrea" or the "Company") (Nasdaq: INDU) announced today that it has scheduled the special meeting of its stockholders (the "Special Meeting") to be held to, among other things, approve the proposed business combination (the "Business Combination") between Industrea and Concrete Pumping Holdings, Inc. ("CPH") for December 4, 2018. Stockholders of record as of the close of business on October 17, 2018, the record date for the Special Meeting (the "Record Date"), will be entitled to vote their shares at the Special Meeting either in person or by proxy. The closing of the Business Combination is subject to approval by Industrea's stockholders and the satisfaction of other customary closing conditions and is expected to close in the fourth quarter of 2018.

About Industrea Acquisition Corp.

Industrea Acquisition Corp. is a special purpose acquisition company formed by an affiliate of Argand Partners for the purpose of entering into a merger, stock purchase, or similar business combination with one or more businesses in the industrial sector. Industrea Acquisition Corp. completed its initial public offering in August 2017, raising approximately \$230 million in cash proceeds. For more information, please visit www.IndustreaEquity.com.

Important Information about the Business Combination and Where to Find It

In connection with the proposed Business Combination, Concrete Pumping Holdings Acquisition Corp., a Delaware corporation and a wholly-owned subsidiary of the Company, has filed a Registration Statement on Form S-4, which includes a preliminary proxy statement/prospectus of the Company. The Company's stockholders and other interested persons are advised to read the preliminary proxy statement/prospectus and, when available, the amendments thereto and the definitive proxy statement/prospectus and documents incorporated by reference therein filed in connection with the Business Combination, as these materials will contain important information about CPH, the Company and the Business Combination. When available, the definitive proxy statement/prospectus and other relevant materials for the Business Combination will be mailed to stockholders of the Company as of the Record Date. Stockholders will also be able to obtain copies of the preliminary proxy statement/prospectus, the definitive proxy statement/prospectus and other documents filed with the U.S. Securities and Exchange Commission ("SEC") that will be incorporated by reference therein, without charge, once available, at the SEC's web site at www.sec.gov, or by directing a request to: Industrea Acquisition Corp., 28 West 44th Street, Suite 501, New York, NY 10036, Attention: Secretary, (212) 871-1107.

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No Offer or Solicitation

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Contacts:

Industrea Acquisition Corp. Howard Morgan Chief Executive Officer (212) 871-1107

Liolios Group, Investor Relations Cody Slach or Matt Glover (949) 574-3860 INDU@Liolios.com





Investor Presentation November 2018

Disclaimer

Important information ("Investor Presentation") is for informational purposes only and does not constitute an offer to bus, or a notifier to bus, or a recommendation to purchase any equity, debt or other financial instruments or industrees Acquaistion Corp. ("Industrees's or CPHs affiliates. The Investor Presentation has been prepared to assist parties in making their own evaluation with respect to the proposed business combination; the "Business Combination"), as contemplated in the Agreement and Plan of Liverger (the "Liverger (the "Liver

Important Information About the Business Combination and Where to Find It in connection with the Business Combination, concrete Pumping Holdings Acquisition Corp., the newly formed holding company that will become the parent of industres and CPH at the closing of the Business Combination, has field a Registration Statement no Form 5-4, which includes a statement/prospectus of industress industress stockholders and other interested persons are advised to restaurch and observation of the amendments thereto and, when available, the definitive proxy statement/prospectus and documents from connection with the Business Combination, as these materials will contain important information about CPH, industres as of the Business Combination will be mailed to include the available, the definitive proxy statement/prospectus and other relevant materials for the Business Combination will be mailed to include a state of the Business Combination observation proxy statement/prospectus, and definitive proxy statement/prospectus and other relevant materials for the Business Combination will be mailed to include a state of the Business Combination observation proxy statement/prospectus, and definitive proxy statement/prospectus and other relevant materials for the Business Combination will be mailed to include a state of the Business Combination observation proxy statement/prospectus, and definitive proxy statement/prospectus and other relevant materials will be a state to a state of the Business Combination will be stated as a state of the Business Combination will be stated to the Business Combination of the Business

Participants in the Solicitation

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Secretary, [212] 871-11017, Additional intermation regarding the interests of such participants is included in the proxy statement/prospectus for the Business Combination.

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Combination is included in the proxy statement/prospectus for the Business Combination which availables.

The forward Loading Statements
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Industry and Market Data

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In this interact Presentation contains financial forecasts, These financial Intermation and animates prepared in good faith by industries and CPH on a basis believed to be reasonable. Such financial forecasts have not been prepared in conformity with generally accepted accounting principles (GAAP). Neither industriers not CPH's independent auditors have auditor, reviewed, compiled or performed any observable and procedures with respect to the projections for the purpose of their industriers. The presentation, and accordingly, relieved for them expressed an opinion not provided for purposes of providing companisons and in the presentation. These projections are or intustriers are purposed only on the purpose of their industriers are presented in the properties information has been provided in properties information are infrastriery with instituted and an administration of the purpose of their industriers and provided in the properties information has been provided in properties information has been provided for purposes of providing companisons on with instituted and an administration of the purpose of their industriers and provided in the properties information has been provided in the properties information has been provided information has been provided information in the prospective financial information are information are information and administration of the properties information in the prospective financial information in information in this investor Presentation should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved.

not sitter materially from those presented in the prospective financial information. Inclusion of the prospective financial information will be achieved.

Non-GAAP financial Measures.

This investor Presentation includes non-GAAP financial measures, including Pro Forma Adjusted Revenue, Pro Forma Adjusted EBITDA. Pro Forma Adjusted EBITDA. In adjusted Free Cash Flow. CPH defines Pro Forma Adjusted Revenue as revenue after giving pro forma effect to (i) the acquisition on Numberor 17, 2016 of contrast Concrete Pumps Limited, and revenue as revenue after giving pro forma effect to (ii) the acquisition of Numberor 17, 2016 of contrast Concrete Pumps Limited, and the equisition, and (ii) the acquisition on Anni 20, 2016 of substantially all assets of Richard Offien Comprete Pumping-Advisors, inc., Offien Concrete Pumping-Advisors, inc., O

CHE and industree believe that these non-GAAP measures of financial resurs provide useful information to management and investors regarding certain financial and business trends relating to CPH's financial condition and results of operations. CPH's management uses certain of these non-GAAP measures to compare CPH's performance to mate of prior periods for tend analyses and for budgeting and planning purposes.

A reconcilization or non-GAAP financial condition information to their corresponding GAAP measures has not been provided due to the lack of predictability regarding the various reconciling items such as provision for income taxes and depreciation and amortization, which are expected to have a material impact on these measures and are due of CPH and industrees's correct or carnot to execute solution unreasonable eithers. You should review CPH's audited financial statements, which are incuded in the proxy statement/prospectual to be delivered to industrees's stoccholders, and not only on any single financial measure to evaluate CPH's business. Other companies on any calculate Adjusted EBITOA, Adjusted EBITOA (Margin, and Adjusted Fine Cash Flow and other non-GAAP measures of memory not to directly companies to similarly little measures of other companies.

BRITTHAUF Comfoud

Leadership Team

Concrete Pumping Holdings ("CPH")



- CEO of CPH: 2008 Present
- CEO of Eco-Pan: 1999 -
- Manager of Brundage-Bone concrete pumping operations: 2001 - 2008
- 38 years of industry



- CFO of CPH: 2016 Present
- CFO of Wood Group PSN Americas (LSE:WG): 2013 - 2016
- 20 years of international financial and managerial
- · Chartered Accountant of the Institute of Chartered Accountants of Scotland

INDUSTREA



Howard Morgan Sponsor / Director

- CEO of Industrea
- Partner & Senior Managing Director of Argand Partners
- Former President of Castle



Tariq Osman Sponsor / Director

- Executive VP of Industrea
- · Partner & Managing Director of Argand Partners
- Former Managing Director at Castle Harlan

Argand team prior investment experience:































CPH Overview

Company Overview

- Leading concrete pumping provider in both the U.S. (Brundage-Bone) and U.K. (Camfaud)
- Leading concrete waste management service provider in the U.S., with emerging presence in the U.K. (Eco-Pan)
- ~120 operating branches
- 600+ highly trained operators
- 940+ equipment units (all owned)
- No bonding / surety requirements
- No exposure to concrete raw material pricing
- FY 2018E Pro Forma Adjusted Revenue: \$251m
- FY 2018E Pro Forma Adjusted EBITDA: \$85m
- Headquarters: Denver, CO
- Founded in 1983















Note: Metrics are proforma for the financial impact of the April 2018 O'Brien acquisition.







Investment Highlights

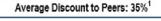
Strong Fundamentals

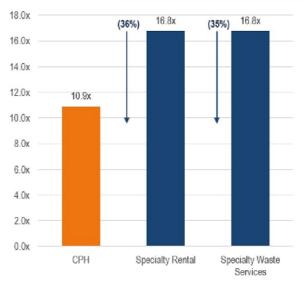


Highly Attractive Valuation

Adjusted Free Cash Flow Multiple (FY 2019E)1

- Attractive industry dynamics commercial, environmental and legislative tailwinds
- Secular trend towards concrete pumping faster, safer and higher quality than alternatives
- Scale advantages utilization and costs
- Track record of pricing optimization
- Short investment paybacks and long-life assets
- Diversity of geographies, end markets and customers provides cycle resiliency
- ✓ Positioned to grow geographic expansion, pricing and M&A
- ✓ Proven management team with significant ownership stake





Source: Information for companies other than CPH have been obtained from public filings and Capital IQ as of November 6, 2018.

(1) Adjusted Free Cash Flow Multiple calculated as Enterprise Value / (Pro Forma Adjusted EBITDA - Pro Forma Total Capex), CPH metrics are pro forma for the financial impact of the April 2018 C'Brien acquisition. Forecasts do not include the impact of prospective acquisitions. Comparable company figures are adjusted for fiscal year ending in October (which is CPH's fiscal year end). Peer average discount based on average of individual companies listed below as opposed to an average of the groups. Specialty Rental includes Branchise, Civec, Fining International, Molite Mini and WillSoot. AMERCO and McGrath RentCorp have been removed from the peer group due to lack of available information.

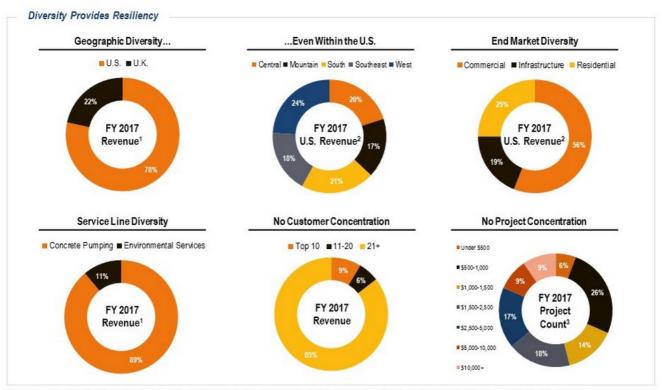
Specialty Waste Services includes Clean Harbors, Covanta, Ecolab, Stericycle, US Ecology and Waste Management.







Platform with Significant Scale and Diversity



Note: Revenue excludes contribution from the April 2016 O'Brien acquisition (approximately \$14 million of revenue in FY 2017, all of which were earned providing concrete pumping services in the U.S.). CPH has an October fiscal year end. (1) Analysis is pro forms adjusted for a full year contribution of CPH's U.K. segment (Camfaud), which was acquired in November 2016, and assumes a constant currency adjustment based on a GBP to USO exchange rate of 1.370. (2) U.S. revenue breakdown based on concrete pumping operations only.

(3) Project count based on U.S. and U.K. concrete pumping operations only. Figures do not sum to 100% due to rounding.





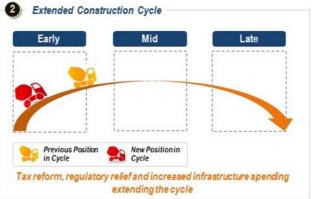


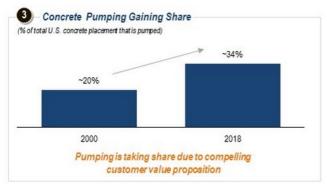
Significant Advantages of Concrete Pumping

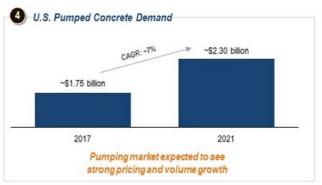


Large, Growing Market Supported by Compelling Tailwinds









BRING START Comfoud

7

Market Leader in U.S. and U.K.





Key Highlights

- Most competitors serve only local areas and lack the breadth of equipment (typical fleet of ~5-10 pumps)
- Few regional competitors serving more than two states or markets
- Most local markets have only two providers of scale
- CPH's expansive fleet and national reach support differentiated, high-quality service

Note: Market position based on LTM revenue as of April 2018. Analysis is pro forms for the financial impact of the April 2018 O'Brien acquisition (approximately \$14 million of revenue on an LTM basis as of April 2018, all of which were earned providing concrete pumping services in the U.S.). U.K. (Cambud) LTM revenue assumes a constant currency adjustment based on a GBP to USO exchange rate of 1.370.

(1) Based on CPH's pump count compared to next largest competitor.

BRENTE ALEX-BRENTE STEINTER Comfoud



Compelling Customer Value Proposition



BEINE STUALS Comfoud



9

Key Advantages of Business Model

Simple Bidding Process

- Services provided on a hourly and yardage poured basis, and include invoicing a travel charge
- Surcharge for any additional costs (such as fuel)
- High percentage of repeat customers plus strong referral network

Limited Project Risk

- Pure service business that doesn't take title of ready-mix concrete
- No raw material price exposure
- No product liability risk

No Fixed Price Projects

- No fixed price bid work and no percentage of completion accounting
- The daily pour, not the total project, is what is billed

No Surety Bonding Requirements

No letter of credit or bonding exposure

Limited Bad Debt Exposure

- Negligible bad debt expense historically
- Typically one of the first trade contractors paid on the job
- Company invoices customers each day as the work is performed

CPH's business model avoids issues common to typical contractors and construction service providers

BEINE SENAU Comfoud

Scale Advantages Over Smaller Competitors

Purchasing

- Receives a ~10% discount on OEM capex purchases relative to smaller competitors
- Achieves a ~70% discount on parts relative to smaller competitors
- Receives a meaningful discount on fuel purchases by buying wholesale
- Able to negotiate discount on insurance as a scale purchaser with a more robust Health, Safety and Environmental program

Breadth of Services

- CPH can bid on larger, more complex jobs that typically require a broader mix of equipment
- Smaller players are typically limited to booms of 47 meters and smaller, while CPH has booms of up to 65

Fleet Availability

- CPH has ability to move assets to strongest markets based on customer demand
- Maximized uptime and extended useful life through dedicated, high quality onsite maintenance
- Able to match the appropriate size pump to the customer's requirements driving enhanced utilization

Trained Operators

- Strives to be the "employer of choice" in the industry
- Established training program and opportunities for career advancement
- Leading safety programs and track record

CPH is the only national provider of concrete pumping services, which creates substantial and unique competitive advantages







Eco-Pan – A Unique, Disruptive Environmental Solution

Concrete Waste Management Overview

- Stringent regulation on washout of concrete pump trucks and related equipment
- Ensuring job sites are environmentally compliant is a major challenge and distraction for contractors
- Eco-Pan provides a simple, fully-compliant and cost-effective solution
- Highly profitable (~45% Adjusted EBITDA margins) and strong historical growth (~25% annual revenue growth)

Options for Concrete Washwater Containment







No solution





Immovable washout pits

Disruptive Solution: Eco-Pan



Turn-key, route-based service. Collect & retain all washwater in leakproof containers



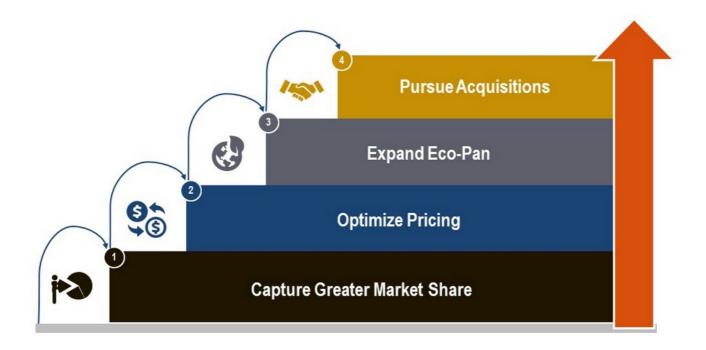






Framing the CPH Growth Opportunity

Scalable platform that is positioned for continued strong organic and strategic growth



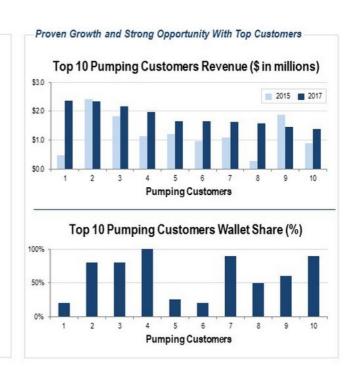
BENT STATE Comfoud



1 Capture Greater Market / Wallet Share

Drivers of Growth

- ✓ Favorable market tailwinds customers posting record backlogs
- ✓ CPH customers capturing greater share
- Increasing project complexity
- Ability to charge premium pricing for superior quality
- Customers reducing number of pumping providers with preference for national players
- Customers pulling CPH into new markets









1 Massive Infrastructure Opportunity in the U.S. and U.K.







U.S. Infrastructure Report and Grading¹

	Category	Grade
1	Aviation	D
2	Bridges	C+
3	Dams	D
4	Drinking Water	D
5	Energy	D+
6	Hazardous Waste	D+
7	Inland Waterways	D
8	Levees	D
9	Parks & Recreation	D+
10	Ports	C-
11	Rail	8
12	Roads	D
13	Schools	D+
14	Solid Waste	C+
15	Transit	D-
16	Wastewater	D+
	Overall	D+

U.S. Infrastructure Stimulus Opportunity

- Significant investment (\$1+ trillion over ten years) expected to address aging and poor state of U.S. infrastructure
- Brundage-Bone's footprint and operational capabilities position it well to capture a large share of stimulus spend

U.K. High Speed Railway Project ("HS2")



Project Overview

- \$77 billion HS2 project
- Highly concrete intensive, with a very large percentage requiring pumping
- CPH's U.K. segment (Camfaud) is well positioned to receive a large share given its national footprint and fleet capabilities
- Expected Contribution Phase 1 Only:
 - ~5.4 million m³ of concrete and ~2.2 million m³ of that concrete will be pumped
 - Phase 1 market opportunity for Camfaud could be worth up to \$24 million







(1) American Society of Civil Engineers "2017 Infrastructure Report Card: A Comprehensive Assessment of America's Infrastructure".

Track Record of Pricing Optimization

Drivers of Pricing Optimization

Faster, Safer & **Higher Quality**

Advantages of concrete pumping

~90 mins

Time before ready-mix concrete perishes

~3 mins

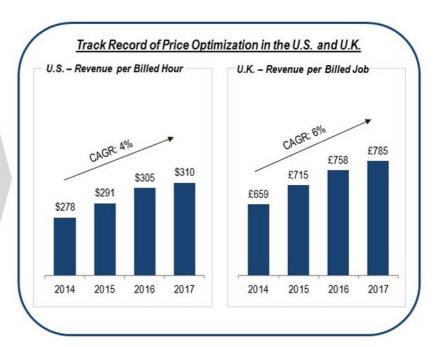
Approximate time for concrete pumping to empty ready-mix truck

~10%

Ready-mix concrete costs (as % of overall project costs)

~1-2%

Concrete pumping costs (as % of overall project costs)

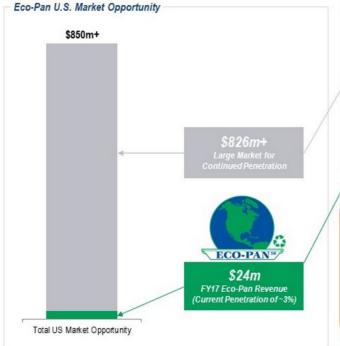


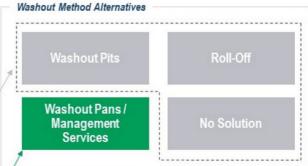






3 Eco-Pan – Market Opportunity





Key Factors for Increased Penetration of Eco-Pan

- Violation avoidance provides a simple, leak-proof solution, compliant with EPA and state regulations
- B. Environmental protection high-quality pans that are far less likely to leak or spill than washout pits
- C. <u>Convenience / reduced labor</u> Convenient turn-key solution for contractors, allowing focus on core activities







3 Eco-Pan – Compelling Economics & Strong Barriers to Entry



Protected by Strong Barriers to Entry

- ✓ Route density supports profitable operations
- ✓ Cross-sell to CPH's large, complementary concrete pumping customer base
- ✓ Substantial brand equity and awareness within concrete industry
- Investment in highquality pans and service (designed by industry operators)

Note: Eco-Pan economics and return profile reflect historical and/or target results and may not be indicative of future returns.





4 Proven M&A Platform

M&A Playbook

- Acquirer of Choice: CPH has completed over 45 acquisitions since 1983 (average pre-synergy Adjusted EBITDA multiples <4.5x)
- Benefits of Scale: Historical track record of increasing Adjusted EBITDA margins of target (~20%) to CPH levels (~35%) within first few years through utilization increases, price optimization and cost synergies
- Clear Acquisition Criteria: Strong management, good employee and customer relationships, well maintained fleet and meaningful potential for synergies
- Strong Acquisition Pipeline: Active discussions with U.S. (~\$6-7m Adjusted EBITDA) and U.K. (~\$0.5m Adjusted EBITDA) acquisition targets¹; an additional ~\$100m of Adjusted EBITDA identified for future acquisition opportunities

Acquisitions since 2015

Company Name	Markets	Purchase Price (millions)	Est. Acquisition Adjusted EBITDA Multiple ²
Solid Rock	TX	\$1.1	2.6x
Dyna Pump	TX	\$0.3	1.6x
Action	SC, TN, AL	\$5.6	7.3x
AJ / Kenyon	SC	\$1.7	2.1x
Oxford	U.K.	£45.5	4.4x
Reilly	U.K.	£10.2	4.0x
O'Brien	CO	\$21.0	4.0x

Note: Figures above are indicative of historical acquisition results. There can be no assurances that thure acquisitions will occur or perform in line with historical achievements.

(1) An acquisition deliner of these targets is still subject to further negotiations, due diligence, availability of financing, regulatory approvals and CPH board approval.

(2) Estimated acquisition Adjusted EBITDA multiples are before synergies.



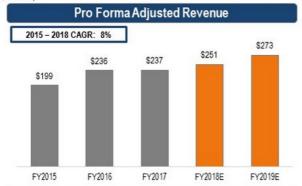


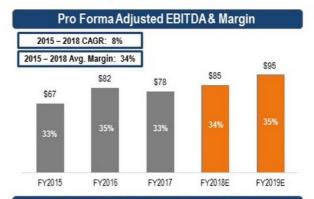


Financial Overview

Historical & Forecasted Financial Profile1

Strong track record of growth, Adjusted EBITDA margins and attractive Adjusted Free Cash Flow















se historical periods. Forecasts do not include the impact of prospective acquisitions. a Total Capex. Adjusted Free cash flow conversion defined as (Pro Forma Adjusted EBITDA – Pro Forma Total Capex) / Pro Forma Adjusted EBITDA

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CPH Trading Update

CPH Expected Performance for FY 2018 and FY 2019

- FY 2018 Pro Forma Adjusted EBITDA expected to be approximately \$85 million, representing 8% growth vs. FY 2017
 - U.S. Concrete Pumping impacted in Q4 FY 2018 by hurricanes and wet weather, which was deeper and more widespread than usual causing project delays in FY 2019 (approximate FY 2018 PF Adjusted EBITDA impact of \$1.1 million)
 - U.S. and U.K. Concrete Pumping fuel prices increased by ~9% with delays in passing these costs onto customers (approximate FY 2018 PF Adjusted EBITDA impact of \$0.8 million)
- Updated FY 2019 Pro Forma Adjusted EBITDA guidance of \$95 million¹ reflecting strong organic growth across segments, while also factoring in the impact of the above events into Q1 FY 2019

Concrete Pumping Commentary

- Pricing and volume growth across both U.S. and U.K. Concrete Pumping
- U.S. Concrete Pumping has benefited from positive construction momentum across all end markets
- U.K. Concrete Pumping has continued to grow and take market share in the United Kingdom

Eco-Pan Commentary

- Eco-Pan continues trend of rapid growth as it further penetrates new and existing markets
- Increased demand driven by 1) rising environmental enforcement, and 2) general contractors realizing that the service is more cost-effective and efficient vs. legacy industry solutions

Note: CPH has an October fiscal year end.

(1) FY 2019 guidance does not include the impact of prospective acquisitions



Highly Variable Cost Structure

riable Cost Base Provides Flexibility Acr		<u>Approximate</u>	
	FY 2017	Variable Component	
Cost of Sales:			
Personnel	\$63.4	85%	
Fuel	10.4	95%	
Parts, repairs & maintenance	21.9	95%	
Insurance	7.1	70%	
Other	6.0	80%	
Total Cost of Sales	\$108.9	87%	
% of Revenue	48.9%		
SG&A Expenses:		· ·	
Personnel	\$24.5	20%	~70%
Facilities	3.6	10%	Variabl
Auto	2.1	20%	Cost Ba
Travel & entertainment	2.7	50%	
Communication	1.3	20%	,
Personal fees	1.5	50%	
Other	4.9	50%	
Total SG&A Expenses	\$40.5	(26%)	
% of Revenue	18.2%		

Note: Analysis is pro-forms adjusted for a full year contribution of CPH's U.K. segment (Camfaud), which was acquired in November 2016, and assumes a constant currency adjustment based on a G8P to USO exchange rate of 1.370. Analysis excludes the impact of April 2016 O'Brien acquisition. Cost breakdown excludes depreciation expense. CPH has an October fiscal year end.

(1) Based on weighted average.







Strong Unit Economics Across Both Concrete Pumping and Eco-Pan





Note: Unit economics and return profile reflect historical and/or target results and may not be indicative of future returns.
(1) Payback periods vary between the U.S. and the U.K. and by asset type. Concrete pumping payback periods are net of trade-in or sale value for units sold at the end of their useful lives (typical salvage value of approximately 20%).

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Robust, Specialized Fleet of Mobile Pumping Equipment

CDH Floot Overview

CPH's Approach to Fleet Management

- Acquire new equipment to replace equipment near the end of its useful life
- Employ outstanding mechanics to ensure fleet is well maintained
- Leverage scale and mobility of fleet to maximize utilization
- Reduce growth capex by utilizing equipment procured from acquisitions
- CPH owns entire fleet; no equipment leasing

OF III	leer	Overview	

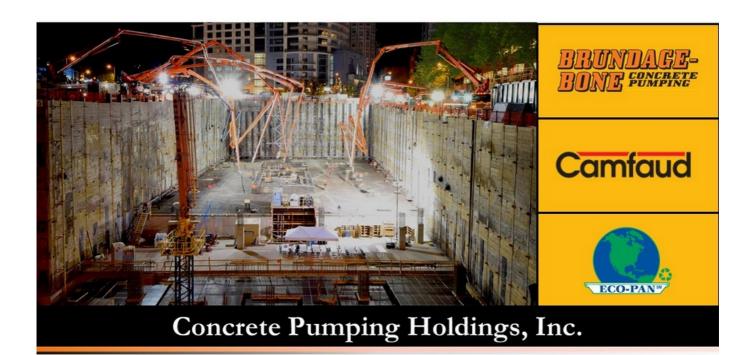
(Pump lengths in meters; average age and useful life in years)

Equipment Type	Fleet Count	Average Age	Expected Useful Life
Up to 32m	205	10.2	20
34m to 43m	251	10.9	20
45m to 47m	85	8.4	18
52m+	76	6.4	12
Total Booms	617	9.8	19
Stationary / Other	252	7.7	20
Placing Booms	56	9.1	25
Telebelts	16	8.3	15
Grand Total	941	9.2	19+

Note: Fleet profile as of July 31, 2018. Includes impact of April 2018 O'Brien acquisition.

25





Transaction Overview

Transaction Summary

Transaction Overview	 Industrea Acquisition Corp. will acquire Concrete Pumping Holdings, a leading provider of concrete pumping services and concrete waste management services from Peninsula Pacific, CPH Management, and Former CPH Employee Shareholders (collectively the "Sellers") Implied Enterprise Value: \$695.6m (7.3x FY 2019E Adjusted EBITDA of \$95m) Significant CPH Management reinvestment with a three year lockup (\$42.0m, approximately 50% of existing shareholding reinvested) Sizeable PIPE investment: \$96.9m Anchor PIPE investment of \$54.4m from Sponsor (Argand Partners) Third Party PIPE investment of \$42.5m from Nuveen (a TIAA company) and a Lead Common Investor Backstop agreement from Argand Partners for up to \$25.0m No minimum cash or maximum redemption condition requirements to close the transaction¹ Expected close: Week of December 3rd Post merger, CPH to be listed on NASDAQ under the ticker BBCP
Transaction Rationale	 This transaction facilitates an exit for CPH's majority owner (Peninsula Pacific) after four years of ownership A combination of Industrea and CPH will provide an engaged Board and supportive anchor shareholders to allow management to continue their pursuit of organic and acquisition driven growth
Sources of Funds	 New Term Loan Facility: \$350.0m Industrea Cash in Trust: \$234.6m Roll-over investment by Sellers: \$60.0m CPH Management: \$42.0m (common stock) Peninsula Pacific: \$9.0m (common stock) Former CPH Employee Shareholders: \$9.0m (common stock) Zero-Dividend Convertible Perpetual Preferred Stock PIPE: \$25.0m Nuveen: \$25.0m Common Equity PIPE: \$71.9m Argand Partners: \$54.4m Lead Common Investor: \$17.5m
Management and Board	 9 member Board of Directors including 7 independent directors, CEO (Bruce Young) and CFO (lain Humphries)² Existing CPH management will continue to run the business and maintain a significant stake (9%) in the business

Note: Assumes no redemptions from industreal public shareholders and illustrative share price of \$10.20 per share. Sellers' uphront roll-over investment based on latest estimates and are subject to limited change. The total principal amount outstanding under the Term Loan Facility and/or the ABL Revolver will be determined at the time of closing and could be higher, or the amount of cash could be lower, than the amounts shown in this presentation due to the payment of transaction fees and other expenses incurred in connection with the business combination.

(1) Recemptions (if any to be offset by a waterfall in the following order: 1) cash on balance sheet up to \$106.5m, 2) Argand Partners' backstop agreement for up to \$25.0m and 3) Peninsula Pacific to backstop any remaining redemptions.

(2) Peninsula Pacific will have the right to appoint one director to the board if its post-closing ownership exceeds \$5%, a second director if its proform ownership exceeds \$15%, and a third director if its proform ownership exceeds \$25%. Comfloud

Transaction Summary (continued)

(US\$ in millions)

Sources	
New Term Loan Facility	\$350.0
Roll-over Investment by CPH Management	42.0
Roll-over Investment by Peninsula Pacific	9.0
Roll-over Investment by Former CPH Employee Shareholders	9.0
Zero-Dividend Convertible Perpetual Preferred Stock PIPE	25.0
Common Equity PIPE	71.9
Cash from Industrea Trust	234.6
Total Sources	\$741.5

Uses		
Net Proceeds to Sellers	\$325.0	
Repayment of Existing Debt ¹	260.0	
Estimated Sellers Transaction Fees & Expenses ¹	25.0	
Cash to Balance Sheet ²	106.5	
Estimated Industrea Transaction Fees & Expenses	25.0	

Pro Forma Capitalization at Close		
Market Capitalization ³	\$452.1	
Net Debt (2.6x FY 2019E Adjusted EBITDA)	\$243.5	
Implied Enterprise Value	\$695.6	
FY 2019E Adjusted EBITDA Multiple (\$95m)	7.3x	

lotal uses	\$141.5

Pro Forma Ownership³				
Common Stock	# (millions)	\$	%	
Argand Partners ²	11.1	113.1	25%	
CPH Management ^{3,4}	4.1	42.0	9%	
Nuveen ³	2.5	25.0	6%	
Lead Common Investor	1.9	19.4	4%	
Peninsula Pacific ²	0.9	9.0	2%	
Former CPH Employee Shareholders ^{3,4}	0.9	9.0	2%	
Other Shareholders	23.0	234.6	52%	
Total Equity	44.3	\$452.1	100%	

Note: Assumes no redemptions from industries public shareholders and illustrative share price of \$10.20 per share. Sellers' upfront roll-over investment based on latest estimates and are subject to limited change. The total principal and cours be higher, or the amount of cash could be lower, than the amounts shown in this presentation due to the payment of transaction fees and other expenses incurred in connection with the business combination.

(1) Based on CPH Management estimates Subject to change with an offsetting change to "Net Proceeds to Sellers".

(2) Redemptions (if any) to be offset by a waterfall in the following order: 1) cash on balance sheet up to \$10.5 m, 2) Against Partners' backstop agreement for up to \$25.0 m and 3) Peninsula Pacific to backstop any remaining redemptions.

(3) Assumes no redemptions and Ault dilution of the Zero-Dividend Convertible Perpetual Preferred Stock PIPE and all outstanding "in-the-money" options that will be issued at the Closing to certain members of CPH Management and Former CPH Employee Shareholders.





Attractive Financial Profile and Valuation Versus Peers

CPH's valuation is at a significant discount to its peers; while its operating metrics compare favorably





Source: Information for companies other than CPH have been obtained from public filings and Capital IQ as of November 6, 2018.

Note: CPH metrics are pro forma for the financial impact of the April 2018 O'Erien acquisition. Forecasts do not include the impact fiscal year end).

Specialty Rantal includes ANERCO, Brambles, Civeo, Finning International, NcGrath RentCorp, Nobile Mini and WillScott.

Specialty Waste Services includes Clean Harbors, Covanta, Ecolab, Stericycle, US Ecology and Waste Management.





Attractive Financial Profile and Valuation Versus Peers (continued)

CPH's valuation is at a significant discount to its peers; while its operating metrics compare favorably





Source: Information for companies other than CPH have been obtained from public filings and Capital IQ as of November 6, 2018.

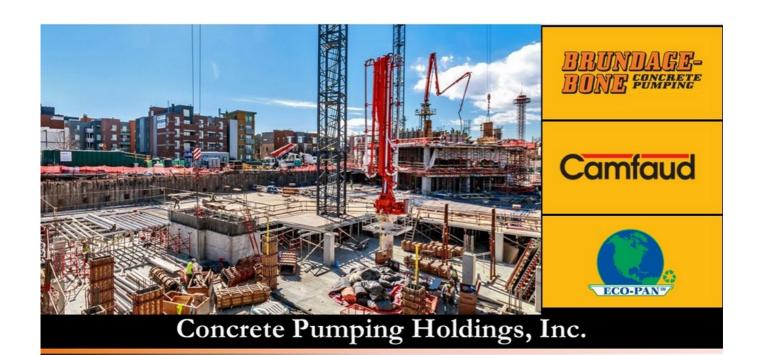
Note: CPH metrics are pro forms for the financial impact of the April 2018 O'Brien acquisition. Forecasts do not include the impact of prospective acquisitions. Comparable company figures are adjusted for fiscal year ending in October (which is CPH's fiscal year end. (1) CPH historical CAGR based on Pro Forms Adjusted EBITDA.

Specialty Rental includes ANERCO, Brambles, Civeo, Firning International, ANCGrain RentCorp, Mobile Mini and WillScott.

Specialty Waste Services includes Clean Hartors, Covanta, Ecolaio, Stericycle, US Ecology and Waste Management.







Appendices

CPH Independent Directors



Brown^{1,3}

Chairman of the Board

- Chairman of the Board of Directors and Former President and CEO of Layne Christensen Co. (NASDAQ:LAYN)
- Serves on the Board of the Directors for EMCOR Group (NYSE:EME) and Global Power Equipment Group (OTCMKTS:GLPW)
- Former Chairman of the Board of Pride International (NYSE:PDE)
- 40+ years of construction and energy experience





Osman^{2,3}

Vice Chairman of Board

- Executive Vice President of
- Partner & Managing Director of Argand Partners
- Former Managing Director at Castle
- Director of Sigma Electric (Chairman), Brintons Carpets (Chairman), and Gold Star Foods
- Former Director of Shelf Drilling (OSLO:SHLF), Caribbean Restaurants, International Energy Services, the Blue Star Group, and Hercules Offshore (NASDAQ:HERO)







Piecuch1

- Former CEO and President of Lafarge Corporation (NYSE:LAF)
- Advisor and Board member of JMP Construction Materials since 2002
- Former Non-Executive Chairman and Board member of U.S. Concrete
- Former CEO of MMI Products
- 40+ years of management and leadership experience in the construction industry, both domestically and internationally



Hodges²

- Former MD & CEO of Bradken (ASX:BKN); Led management buyout of Bradken in 2001
- 25+ years of management and leadership experience in raw material production and processing, supply and logistics and steel manufacturing



Note: CPH Board will have 9 members in total including 7 independent directors and CPH's CEO (Bluce Young) and CPO (lain Humphries). Peninsula Pacific will have the right to appoint one director to the board if its post-closing of exceeds 5%, a second director if its pro formal ownership exceeds 15%, and a third director if its pro formal ownership exceeds 25%. These directors will resign once Peninsula Pacific's ownership drops below these same thresholds. (I) Proposed members of the Audit Committee.

(3) Proposed members of the Nominating and Governance Committee.





CPH Independent Directors (continued)



David G. Hall³

- Director of Brintons Carpets, a portfolio company of Argand Partners
- Former CEO and Director of Polypipe (LON:PLP); Led management buyout of Polypipe in 2005
- President of the British Plastics Foundation
- 20+ years of experience in the building products industry





Howard D. Morgan²

- CEO of Industrea
- Partner & Senior Managing Director of Argand Partners
- Former President of Castle Harlan
- Director of Oase
- Former Director of Shelf Drilling (OSLO: SHLF), Pretium Packaging, IDQ Holdings, Securus Technologies, Baker & Taylor, Polypipe (LON:PLP), Austar United Communications Ltd., Norcast Wear Solutions, AmeriCast Technologies, Ion Track Instruments, Land 'N' Sea Distributing, Penrice Soda Products, and various CHAMP entities





Heather L. Faust¹

- Executive Vice President of Industrea
- Partner & Managing Director of Argand
- Former Managing Director at Castle Harlan
- Director of Oase (Chairman), Sigma Electric, and Tensar Corporation
- Former Director of Baker & Taylor, IDQ Holdings, and Ames True Temper



Note: CPH Board will have 9 members in total including 7 independent directors and CPH's CEO (Bruce Young) and CFO (lain Humphries). Peninsula Pacific will have the right to appoint one director to the board if its post-closing ownership exceeds 5%, a second director if its pro forma ownership exceeds 25%. These directors will resign once Peninsula Pacific's ownership drops below these same thresholds (1) Proposed members of the Audit Committee.

(2) Proposed members of the Compensation Committee.







Credit Facilities Summary – Illustrative Terms



CREDIT SUISSE SCHOOL OF THE EL
\$350m Term Loan Facility and \$60m ABL Revolver
- Term Loan Facility: Libor + 600bps - ABL Revolver: Libor + 175-225bps based on leverage levels
- Term Loan Facility: 7 Years - ABL Revolver: 5 Years
1.25% per quarter, bullet at maturity. Amortization starts the 1st full fiscal quarter following the closing date
101 Soft Call for 12 Months
- Term Loan Facility: Greater of \$40m and 0.5x EBITDA free and clear, plus unlimited at 3.5x net first lien leverage - ABL Revolver: Up to \$30m
- Term Loan Facility: None - ABL Revolver: Springing 1:1 Fixed Charge Coverage Ratio if at any time (a) total Excess Availability is less than the greater of (i) 10% of the Line Cap, (ii) \$5m, and (iii) 12.5% of the U.K. Borrowing Base

BREDGE STUDIES Comfoud



Note: The total principal amount outstanding under the Term Loan Facility and/or the ABL Revolver will be determined at the time of closing and could be greater than the amounts shown in this presentation due to the payment of transaction fees and other expenses incurred in connection with the business combination. Term Loan Facility terms reflect financing contract with Credit. Suisse, but may be subject to certain limited market flex changes. ABL Revolver terms reflect proposed committed financing contract with Wells Fargo, but may be subject to limited changes.

Zero-Dividend Convertible Perpetual Preferred Stock Summary

nuveen

Principal	\$25m
Tenor	Perpetual
Dividend	Zero
Offering	2,450,980 shares at \$10.20 per share
Holder Conversion Right	The holder of the Preferred Stock may elect to convert its Preferred Stock into shares of Common Stock at a 1:1 ratio at any time six months after the Closing Date. The total number of shares of Common Stock into which the Preferred Stock will be converted will be 2,450,980 shares (subject to anti-dilution protection rights afforded to the holder of the Preferred Stock)
Company Redemption Right	The Company may elect to redeem all or a portion of the Preferred Stock at its election after four years, for cash at a redemption price equal to the Liquidation Preference
Liquidation Preference	Principal investment plus an additional amount accrued at 700bps per year
Mandatory Conversion Requirement	If the volume-weighted average share price of the Company's common stock equals or exceeds \$13 for more than 30 days, the Company shall have the right to require the holder of Preferred Stock to convert its Preferred Stock into Common Stock. The total number of shares of Common Stock into which the Preferred Stock will be converted will be 2,450,980 shares (subject to anti-dilution protection rights afforded to the holder of the Preferred Stock)
Financial Covenants	None

BEING STUALS Comfoud



Publicly Traded Comparable Company Metrics

(5\$ in millions)				Enterprise Value /				Cash Conversion		FY2019 Margin		Growth				Leve rage
				Adj. EBITDA		Adj.EBITDA - CapEx		(Adj. EBITDA - CapEx) / Adj. EBITDA				FY 2015 A - 2017 A		FY2018E-2019E		
	Company Name	Equity Value	Enterprise Value	2018E	2019E	20 18E	2019E	2018E	20 19E	Adj. EBITDA	Adj. EBITDA - CapEx	Revenue	Adj. EBITDA	Revenue	Adj. EBITDA	Net De bt 20 19E A d EBITDA
	Concrete Pumpi ng Holdi nga	\$452	\$696	8.2x	7.3x	11.5x	10.9x	70.8%	67.6%	34.7%	23.5%	9.0%	8.4%	8.7%	12.0%	2.5x
Specialty Rental	AMERCO	\$6,490	\$9,426	9.0x	9.6x	NM	NA	(37.699)	NA	26.2%	NA	5.0%	(1.799)	1.6%	(6.299	3.0 x
	Bra mb les	\$12,156	\$14,411	9.2x	8.6x	28.9 x	26.2x	31.7%	32.8%	28.1%	9.2%	(2.8%)	(0.9%)	6.3%	6.6%	13x
	Civeo	\$408	\$829	11.2x	8.3x	15.6 X	11.4x	72.1%	72.9%	19.6%	14.3%	NA	NA	12.3%	35.3%	42x
	Finning International	\$3,584	\$4,531	9.1x	7.9x	13.6 X	10.4x	67.0%	75.7%	10.196	7.7%	(1.8%)	(5.2%)	7.2%	15.5%	1.5 X
	McGrath RentCorp	\$1,313	\$1,618	8.5x	8.0x	NA	NA	NA	NA	39.6%	NA	6.1%	7.3%	4.4%	5.2%	15x
	Mobile Mini	\$1,908	\$2,821	13.4 x	12.2x	22.7 x	16.9x	58.9%	71.9%	37.6%	27.1%	12%	(0.4%)	6.0%	9.7%	39x
	WillScot	\$2,417	\$4,118	13.4 x	11.8x	20.4 x	19.3x	65.8%	61.3%	33.8%	20.7%	(4.5%)	0.4%	NM	NM	47x
			Mean	10.5 x	9.5x	20.2x	16.8x	43.0%	63.0%	27.9%	15.8%	0.5%	(0.0%)	6.3%	11.0%	29x
			Discount	(22 99	(2399)	(4399)	(3699)									
	Clean Harbors	\$3,623	\$4,994	10.6 x	9.8x	18.0 x	16.0x	58.9%	61.3%	14.9%	9.2%	(6.0%)	(8.5%)	5.9%	8.0%	27x
C!-!4.	Colenta	\$2,021	\$4,464	10.6 x	9.9x	19.8 x	14.7x	53.6%	67.2%	24.0%	16.1%	27%	(10.999)	2.8%	7.4%	54x
Specialty Waste Services	Ecolab	\$46,016	\$52,970	17.4x	16.2x	23.9 x	21.8x	72.8%	74.2%	21.3%	15.8%	0.2%	0.4%	5.6%	7.7%	2.1 x
	Steric ycle	\$4,020	\$6,817	9.1x	8.8x	11.4x	11.0x	79.7%	80.3%	22.0%	17.7%	10.8 %	(0.699)	0.0%	3.196	35x
	USEcology	\$1,518	\$1,769	14.2 x	12.8x	21.6 X	20.0x	65.8%	63.8%	23.4%	14.9%	(4.199)	(5.0%)	8.1%	11.1%	18x
	Waste Management	\$37,752	\$47,687	11.4x	10.9x	18.9 x	17.3x	60.4%	62.8%	28.4%	17.8%	4.5%	7.6%	4.3%	4.9%	23x
			Mean	12.2x	11.4x	18.9x	16.8x	65.2%	68.3%	22.3%	15.3%	1.4%	(2.8%)	4.5%	7.0%	30x
			Discount	(33 %)	(3699)	(39%)	(35%)									
	1			11.3x	10.4x	19.5x	16.8x	54.1%	65.8%	25.3%	15.5%	09%	(1.4%)	F 4N	9.0%	0.0
Total			Mean	11.31	10.41	1921	10.01	34.176	03.076	23.376	10.076	0.976	(1.470)	5.4%	9.0%	29x

Source: Information for companies other than CPH have been obtained from public filings and Capital IQ as of November 6, 2018.

Note: CPH metrics are based on Pto Forms Adjusted Revenue and Pto Forms Adjusted EBITDA, which include the financial impact of the April 2016 O'Brien acquisition. Forecasts do not include the impact of prospective acquisitions. Comparable company figures are adjusted for fiscal year ending in Cortober (which is CPH's fiscal year end).

(1) Assumes no redemptions from industrea public shareholders.





Reconciliation of Non-GAAP Measures

(USS in millions)		FY2015	FY2016	FY2017
Pro Forma Revenue		1 12010	1 12010	1 12011
Revenue, reported	5	147,361 \$	172,426 \$	211,211
U.K. Concrete Pumping - Camibud revenue (pre-acquisition)	- 1	45,685	50,530	8,357
O Brien revenue (pre-acquisition)		11,182	13.563	13,796
Pro Forma Revenue		204.228	236,519	233,364
Constant currency adjustment ¹		(5,000)	(814)	3,277
Pro Forma Adjusted Revenue	\$	199,228 \$	235,705 \$	236,641
Net income, reported	5	3,509 \$	6,234 \$	913
U.K. Concrete Pumping - Camibud net income (pre-acquisition)		10,057	11,341	404
DBrien net income (pre-acquisition)		3,702	4,799	4,909
Pro Forma Net Income		17,268	22,374	6,226
interest expense, reported	\$	20,492 \$	19,516 \$	22,748
J.K. Concrete Pumping - Camibiud interest expense (pre-acquisition)		575	565	588
D'Brien interest expense (pre-acquisition)		38		
Pro Forma Interest Expense		21,105	20,081	23,336
ncome tax expense / (be neft), reported	\$	2,020 \$	4,454 \$	3,757
J.K. Concrete Pumping - Camib ud income taxexpense (pre-acquisition)			141	87
D'Brien income tax expense (pre-acquisition)				
Pro Forma Income Tax Expense		2,020	4,595	3,844
Depreciation and amortization, reported	5	20,603 \$	22,310 \$	27,154
J.K. Concrete Pumping - Camibud depreciation and amortization (pre-acquisition)		3,607	3,984	1,025
DiBrien depreciation and amortization (pre-acquisition)				93
Pro Forma Depreciation and Amortization		24,210	26,294	28,272
Pro Forma EBITDA		64,604	73,344	61,678
BITD A adjust ments:				
Deb trefnanding costs	\$	964 \$	691 \$	5,401
Acquisition costs		290	3,644	4,343
One-time employee costs			29	997
Other adjustments*		2,461	4,761	4,964
Constant currency adjustment		(1,626)	(247)	1,031
Pro Forma Adjusted EB ITD A	<u>\$</u>	66.692 \$	82 222 \$	78,414
to Forma Capex				
Main tenance Capex		12,438	19,311	12,747
Growth Capex		17,283	11,323	10,484
Pro Forma Total Capex		29,721	30,634	23,231
Adjusted Free Cash Flow	\$	36,971 \$	51,588 \$	55,183

Note: CPH'S U.K. segment (Camfaud) was acquired in November 2016 and is consolidated in the fiscal year ended October 31, 2017 financial statements. Financial results of Camfaud are captured separately prior to this date and are liabeled as "pre-acquisition," and are consolidated within CPH's reported financials for periods after November 2016. O'Brien was acquired in April 2018 and its financial results are included as "pre-acquisition" financials for 2017, 2016 and 2015.

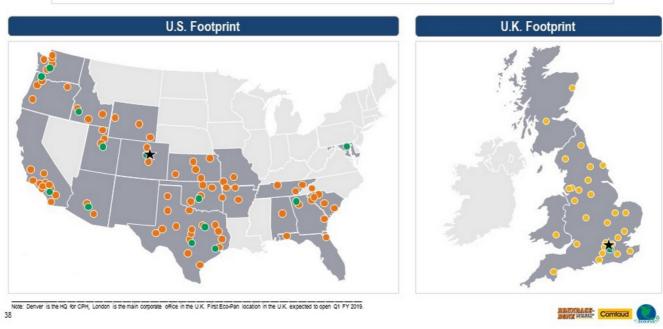
(3) One-in employee costs include severance, relocation, himm gand recruiting expenses.
(3) Other adjustments include management 8 board sees, transaction-releated and other non-ordinary course legal sees, stock option expense, start-up costs, and other transaction-oriented, project-oriented, normalizing and non-operating income/expense items.

(4) Adjusted Free Cash Flow defined as Pro Forms Adjusted EBITDA - Pro Forms Total Capex.



CPH Geographic Coverage





Select CPH Marquee Projects

Crossrail Liverpool Street Station



- Deep, irregularly shaped moorgate shaft that had to be watertight



Broadway Bridge





- Massman Construction contract for Broadway Bridge replacement project
- 2,786 foot-long concrete and steel arch bridge
- Brundage-Bone laid ~1,000 yerds of concrete during the 21-month time frame using various pumps, including 32 meters, 36Zs, 36 meters and 41 meters

Other Select Concrete Pumping Projects







Howard Hanson Dam Seattle, WA



Perimeter Summit Office Towers Atlanta, GA







CPH in Action

- Brundage-Bone, Pacific Northwest Highway Project
- Brundage-Bone, Salt Lake City Airport Terminal
- Brundage-Bone, Seattle Construction Mat Pour
- Brundage-Bone, University of Tennessee
- Brundage-Bone, Westin Denver Airport
- Brundage-Bone, Concrete Boom Pump Song
- Camfaud, Brighton BA i360 Observation Tower
- Camfaud, Queens Park and Paddington Track Renewal
- Eco-Pan, Home Site Project













CONCRETE PUMPING HOLDINGS